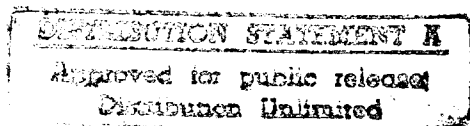
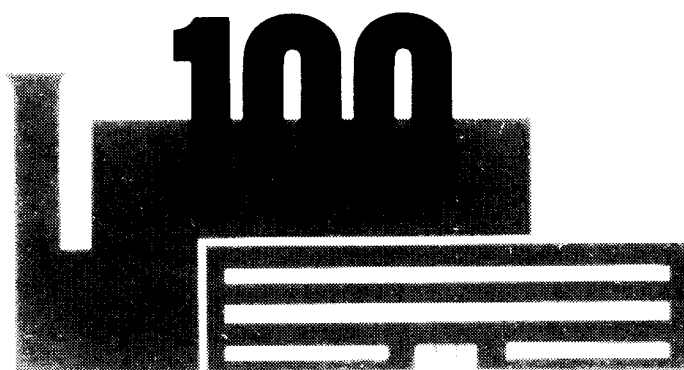




# 100 COMPANIES

RECEIVING THE LARGEST DOLLAR VOLUME  
OF PRIME CONTRACT AWARDS

Fiscal Year 1995



19960501 150



DIRECTORATE FOR INFORMATION  
OPERATIONS AND REPORTS (DIOR)

OSD  
E  
S  
I  
O  
N  
I  
N  
F  
O  
R  
M  
A  
T  
I  
O  
N  
S  
E  
R  
V  
I  
C  
E  
S

**100 COMPANIES RECEIVING  
THE LARGEST DOLLAR VOLUME  
OF PRIME CONTRACT AWARDS**

**Fiscal Year 1995**

Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports

~~For sale by the Superintendent of Documents  
U.S. Government Printing Office  
Washington, D.C. 20402-9371  
Telephone (202) 512-1800~~

DTIC and NTIS identification number for this publication is DIOR/P01-95

## FOREWORD

*100 Companies Receiving the Largest Dollar Volume of Prime Contract Awards* is published annually. This report contains summary data on the 100 companies, including their subsidiaries, which were awarded the largest total dollar volume of Department of Defense prime contract awards during fiscal year 1995.

## TABLE OF CONTENTS

|   |    |
|---|----|
| Introduction.....   | 1  |
| Notes on Coverage.....  | 1  |
| Highlights.....   | 2  |
| Exhibit A .....   | 2  |
| Changes in the Top 100 Companies, FY 1994 to FY 1995 .....  | 3  |
| Exhibit B.....  | 3  |
| Primary Procurement Categories of the Top 100 Companies.....  | 4  |
| Exhibit C.....  | 4  |
| Top 10 Companies .....  | 5  |
| Exhibit D .....   | 5  |
| Exhibit E.....  | 6  |
| Table 1.    Index of 100 Parent Companies Which Received the Largest Dollar<br>Volume of Prime Contract Awards .....                      | 9  |
| Table 2.    100 Companies and Their Subsidiaries Listed According to Net<br>Value of Prime Contract Awards .....                          | 11 |
| Table 3.    100 Companies Listed According to Net Value of Prime Contract<br>Awards and Category of Procurement .....                     | 27 |
| Table 4.    50 Companies Listed According to Net Value of Prime Contract<br>Awards, Reporting Component, and Category of Procurement..... | 29 |

## INTRODUCTION

This report presents summary data on the 100 companies, and their subsidiaries, receiving the largest dollar volume of Department of Defense (DoD) prime contract awards during fiscal year (FY) 1995. Table 1, page 9, lists the 100 companies in alphabetical order and gives their associated rank. Table 2, page 11, identifies the parent companies in rank order, with their subsidiaries, and gives the total net value of awards for both the parent company and its subsidiaries. In many cases, the parent company receives no awards itself, but appears on the list because of its subsidiaries. Table 2 also shows what percentage of the total awards each company's awards represent, as well as the cumulative percentage represented by all companies.

New this year are Table 3 and Table 4. Table 3, page 27, lists the top 100 companies DoD-wide in rank order and breaks the totals into three categories of procurement: Research, Development, Test and Evaluation (RDT&E); Other Services and Construction; and Supplies and Equipment. Table 4, page 29, lists the top 50 companies for each of the Reporting Components in rank order, and by category of procurement.

Information from this publication can be found on the World Wide Web under <http://web1.whs.osd.mil/peidhome/procstat/top100/top100.htm>

## NOTES ON COVERAGE

Data in this report reflect the net value of both debit and credit procurement actions over \$25,000; e.g., the value of a terminated contract, or other downward adjustment to a contract, is deducted from a firm's total award amount, while modifications and other positive adjustments are treated as increases. Procurement actions include definitive contracts, the obligated portions of letter contracts, job orders, task orders, delivery orders, and any other orders against existing contracts. Research and development, services, construction, and supply and equipment contracts, worldwide, are included.

The report does not include those parts of indefinite quantity contracts that have not been translated into specific orders to business firms or those contracts that have not yet become mutually binding agreements between the government and the company. The company totals do not include contracts made by other U.S. Government Agencies and financed with DoD funds or contracts awarded in foreign nations through their respective governments.

***DATA RELATING TO COMPANIES IN THIS PUBLICATION ARE SUBJECT TO THE ACCURACY OF THE FEDERAL PROCUREMENT DATA SYSTEM CONTRACTOR ESTABLISHMENT CODE, AND THE ABILITY OF THIS CODING SYSTEM TO DESCRIBE RELATIONSHIPS OF COMPANIES. .***

## HIGHLIGHTS

DoD prime contract awards over \$25,000 totaled \$117.9 billion during FY 1995, \$562 million less than in FY 1994. The 100 firms, and their subsidiaries, receiving the largest amount of DoD contracts in FY 1995 received \$69.2 billion, or 58.9 percent of all awards, primarily for aircraft, missile/space systems, ships, and electronics & communications equipment. In FY 1994, the top 100 companies received \$73.1 billion, or 61.9 percent of all awards.

Exhibit A below, shows that the first five companies received 23.9 percent of the total received by all companies in FY 1995, compared with 23 percent during FY 1994. The company ranked as number one during FY 1995, Lockheed Martin Corp., is composed of the companies ranked as number two and number four in FY 1994, with awards of \$10.5 billion during FY 1995, compared with a combined total of \$9.6 billion during FY 1994. The smallest total amount received by a company in the FY 1995 Table 2 was \$118.4 million, compared to \$113.2 million in FY 1994.

### Exhibit A

| Company<br>Position | Percent of Total |         |         |         |
|---------------------|------------------|---------|---------|---------|
|                     | FY 1995          | FY 1994 | FY 1993 | FY 1992 |
| 1                   | 8.9              | 7.8     | 4.4     | 5.9     |
| 2                   | 6.8              | 5.5     | 5.6     | 4.0     |
| 3                   | 3.2              | 4.4     | 3.8     | 3.8     |
| 4                   | 2.5              | 2.7     | 3.3     | 3.7     |
| 5                   | 2.5              | 2.6     | 2.6     | 3.3     |
| <b>Total 1-5</b>    | 23.9             | 23.0    | 21.4    | 19.2    |
| 6-10                | 8.9              | 10.7    | 9.4     | 11.7    |
| 11-25               | 10.9             | 11.8    | 14.1    | 14.9    |
| <b>Total 1-25</b>   | 43.7             | 45.4    | 44.9    | 45.8    |
| 26-50               | 7.8              | 8.9     | 9.5     | 8.9     |
| 51-75               | 4.4              | 4.7     | 4.5     | 4.6     |
| 76-100              | 3.0              | 2.9     | 2.6     | 2.8     |
| <b>Total 1-100</b>  | 59.0             | 61.9    | 61.5    | 62.1    |

## **Changes in the Top 100 Companies, FY 1994 To FY 1995**

Twenty-two companies which did not appear on the list in FY 1994 are among the top 100 companies in FY 1995, see Exhibit B below. Of these, five appear in positions 21 through 42, and the balance between 55 and 100. The companies which appeared on the FY 1994 list but did not appear on the FY 1995 list are also shown in Exhibit B. Companies are considered as appearing on the list in both fiscal years despite mergers, acquisitions, divestitures, and name changes if a major component of a newly constituted company, or the newly constituted company itself, made the list as a component of a company in the top 100 in the prior year.

### **Exhibit B**

#### **Companies Listed in FY 1995 But not in FY 1994**

Aerospace Corp.  
Arinc Inc.  
ASFA Insaat Paazarlama  
Bay Tankers Inc.  
Blake Construction Co. Inc.  
Boeing Skrsky Comanche Team JV  
Centex Corp.  
CFM International Inc.  
Cubic Corp.  
International Shipholding Corp.  
Kaman Corporation  
NASSCO Holdings Inc.  
Nichols Research Corp.  
Philip Morris Companies, Inc.  
Proctor & Gamble Company, The  
RJR Nabisco Holdings Corp.  
Rolls-Royce Plc  
Stewart & Stevenson Svcs Inc.  
Trinity Industries Inc.  
United Defense LP  
United States Dept. of Energy  
WMX Technologies Inc.

#### **Companies Listed in FY 1994 But not in FY 1995**

Arvin Industries, Inc.  
Astronautics Corp. of America  
Avondale Industries, Inc.  
Battelle Memorial Institute  
Boeing Skorsky LHX Program Office  
CDA Holding Inc.  
Ceridian Corp.  
Cia Espanola De Petroleos SA  
E-Sytems Inc.  
Hensel Phelps Construction Co.  
Hercules Inc.  
Hunt Building Corp.  
Israel Aircraft Industries Ltd  
Jacobs Engineering Group Inc.  
Kuwait Petroleum Corp.  
Morrison Knudsen Corp.(DEL)  
Philipp Holzmann AG  
Vanadium Enterprises Corp.  
Zenith Electronics Corp.

The most significant change during FY 1995 was the merger of Lockheed Corporation and Martin Marietta Corporation to form Lockheed Martin Corporation. Twelve of the 22 companies listed in FY 1995, but not in FY 1994, were included in the top 200 for FY 1994. Also, 10 of the 19 listed in FY 1994, but not in FY 1995, remain in the top 200.

## Primary Procurement Categories of the Top 100 Companies

Although the contract work of many companies on the list includes more than one procurement category, in Exhibit C below, each company has been assigned to the procurement category that accounts for its largest dollar volume of DoD awards; for example, General Electric Co. is a multi-industry company, producing electronic and communications equipment as well as industrial and consumer products. For the purposes of this exhibit, it has been assigned to "Aircraft," the procurement category accounting for its largest dollar volume of DoD contract awards.

### Exhibit C

| Procurement Category | Number of Companies |         |        |
|----------------------|---------------------|---------|--------|
|                      | FY 1995             | FY 1994 | Change |
| Aircraft             | 12                  | 12      | 0      |
| Missiles             | 12                  | 14      | - 2    |
| Ships                | 9                   | 5       | + 4    |
| Tank-Automotive      | 3                   | 5       | - 2    |
| Ammunition           | 2                   | 3       | - 1    |
| Electronics          | 19                  | 17      | + 2    |
| Services             | 24                  | 23      | + 1    |
| Construction         | 9                   | 11      | - 2    |
| Petroleum            | 6                   | 8       | - 2    |
| Weapons              | 1                   | 0       | + 1    |
| Subsistence          | 2                   | 0       | + 2    |
| All Other            | 1                   | 2       | - 1    |



## Top 10 Companies

The FY 1995 top 10 companies are listed in Exhibit D by rank, along with their FY 1994 rank and the dollar value of the awards received in both FY 1995 and FY 1994. Exhibit E, page 6, describes the major products of these 10 companies.

### Exhibit D

| Rank |      | Company Name                    | Awards<br>(in Billions) |      |
|------|------|---------------------------------|-------------------------|------|
| 1995 | 1994 |                                 | 1995                    | 1994 |
| 1    | 2,4  | Lockheed Martin Corporation     | 10.5                    | 9.6  |
| 2    | 1    | McDonnell Douglas Corporation   | 8.0                     | 9.3  |
| 3    | 31   | Tenneco Incorporated            | 3.7                     | 0.5  |
| 4    | 5    | General Motors Corporation      | 3.0                     | 3.0  |
| 5    | 3    | Northrop Grumman Corporation    | 2.9                     | 5.2  |
| 6    | 7    | Raytheon Corporation            | 2.9                     | 2.7  |
| 7    | 8    | General Electric Company        | 2.1                     | 2.7  |
| 8    | 10   | Loral Corporation               | 2.0                     | 1.7  |
| 9    | 14   | Boeing Company The              | 1.8                     | 1.2  |
| 10   | 9    | United Technologies Corporation | 1.8                     | 2.7  |

Tenneco Incorporated, ranked number 3 in Exhibit D above, jumped from 31 in FY 1994 due to the award of a contract for construction of a Nimitz Class (CVN 68) nuclear powered aircraft carrier to it's subsidiary, Newport News Shipbuilding and Dry Dock Company.

## Exhibit E

| <u>COMPANY</u>             | <u>MAJOR PRODUCTS</u>   |
|----------------------------|---|
| 1. Lockheed Martin Corp.   | UGM-96 TRIDENT, CG-47 AEGIS, HELLFIRE missile systems. MK-41 Guided Missile Launch. Advanced Tactical Fighter, C-5 GALAXY, C-130 HERCULES, C-141 STARLIFTER, F-4 PHANTOM II, F-16 FALCON, P-3 ORION, S-3 VIKING, and UH-2 Seasprite aircraft. AH-64 APACHE aircraft equipment. MILSTAR communications. RDT&E for missile/space systems, weapons, aircraft, and electronics/communications equipment.                            |
| 2. McDonnell Douglas Corp. | F-18 HORNET, F-15 EAGLE, AV-8 HARRIER, C-10 & C-17 cargo transports, T-45 GOSHAWK and AH-64 APACHE aircraft. OH-58 KIOWA, UH-60 BLACKHAWK aircraft components. TOMAHAWK and HARPOON missile systems. RDT&E related to aircraft and missiles.  |
| 3. Tenneco Inc.            | Nuclear powered aircraft carriers and submarines.   |
| 4. General Motors Corp.    | AMRAAM, MAVERICK, TOW, RIM-66, RIM-67, UGM-96 TRIDENT, STINGER, and PEACE SHIELD missile systems. C-130 HERCULES, C-141 STARLIFTER, F-15 EAGLE, F-16 FALCON, and F-18 HORNET aircraft components. BRADLEY fighting vehicle components. Vehicular power transmission components for ABRAMS (M1/M1A1/M1A2) tanks. RDT&E for missile/space systems, and electronics/communications equipment. ADP and telecommunications services. |
| 5. Northrop Grumman Corp.  | A-6 INTRUDER, B-1, B-2 STEALTH, C-2 GREYHOUND, E-2 HAWKEYE, EA-6B PROWLER, F-5 FREEDOM fighter, F-14 TOMCAT, F-15 EAGLE, and UH-1 IROQUOIS aircraft. BGM-109 TOMAHAWK, LGM-30 MINUTEMAN, and MX-MISSILE missile systems. AN/FSD JOINT STARS radar and navigational equipment. RDT&E for electronics/communications equipment, and missile/space systems.  |

## Exhibit E (Concluded)

| <u>COMPANY</u>                | <u>MAJOR PRODUCTS</u>  |
|-------------------------------|--|
| 6. Raytheon Company           | PATRIOT, AMRAAM, TRIDENT, HAWK, SEA SPARROW, and RIM-66 Standard missile systems and components. Miscellaneous Fire Control equipment. SONAR equipment. RDT&E for Ballistic Missile Defense Systems, electronics/communications equipment and missile/space systems.                                     |
| 7. General Electric Co.       | Engines for TF-30, TF-34, T-56, T-58, T-64, UH-60 BLACKHAWK, F-100, F-101, F-110, F-14 TOMCAT, and F-18 HORNET aircraft. CG-47 AEGIS and UGM-96 TRIDENT missile system components. RDT&E for missile/space systems, ships, aircraft, and electronics/communication equipment.                            |
| 8. Loral Corp.                | AH-64 APACHE, C130 HERCULES, F-16 FALCON, F-18 HORNET, and SH-60 SEAHAWK aircraft components. CHAPARRAL, STINGER, MINUTEMAN, and Multi launch rocket systems. MK-46 torpedo. RDT&E for missile/space systems, electronics/communications equipment and Ballistic Missile Defense systems.                |
| 9. Boeing Company, The        | CH-47 CHINOOK, EA-6B PROWLER, H-46 SEA KNIGHT, B-1, B-52 STARTO FORTRESS, E3-A, KC-135 STRATOLIFTER, and C-137 STRATOLINER aircraft. RDT&E for Ballistic Missile Defense Systems. AGM-69 SRAM and LGM-30 MINUTEMAN missiles. ADP and Telecommunications Services   |
| 10. United Technologies Corp. | F-100, F-101, TF-30, TF-33, and C-17 aircraft engines. C-17, AH-1J SEA COBRA, H-13 SIOUX, SH-3D SEA KING, UH-60 BLACKHAWK, SH-60 SEAHAWK, CH-53 SEA STALLION and Advanced Tactical Fighter aircraft and components. RDT&E for aircraft, electronics/communications equipment, and missile/space systems. |

**TABLE 1**  
**INDEX OF 100 PARENT COMPANIES WHICH**  
**RECEIVED THE LARGEST DOLLAR VOLUME OF**  
**PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>PARENT<br/>COMPANY</b>      | <b>R<br/>A<br/>N<br/>K</b> | <b>PARENT<br/>COMPANY</b>      |
|----------------------------|--------------------------------|----------------------------|--------------------------------|
| 54                         | AEROSPACE CORPORATION          | 77                         | KAMAN CORPORATION              |
| 26                         | ALLIANT TECHSYSTEMS INC        | 12                         | LITTON INDUSTRIES INC          |
| 24                         | ALLIEDSIGNAL INC               | 1                          | LOCKHEED MARTIN CORPORATION    |
| 97                         | ARINC INCORPORATED             | 42                         | LOGICON INC                    |
| 33                         | AT&T CORP                      | 8                          | LORAL CORPORATION              |
| 92                         | ATLANTIC RICHFIELD COMPANY     | 75                         | MAERSK INC                     |
| 74                         | BAY TANKERS INC                | 39                         | MASSACHUSETTS INST OF TECH     |
| 63                         | BECHTEL GROUP INC              | 2                          | MCDONNELL DOUGLAS CORPORATION  |
| 53                         | BELL ATLANTIC CORPORATION      | 67                         | MESC HOLDINGS, INC             |
| 31                         | BLACK & DECKER CORPORATION     | 37                         | MITRE CORPORATION              |
| 81                         | BLAKE CONSTRUCTION CO INC      | 91                         | MORTENSON M A COMPANIES        |
| 9                          | BOEING COMPANY THE             | 46                         | MOTOROLA INC                   |
| 36                         | BOEING SKRSKY COMANCHE TEAM JV | 84                         | NASSCO HOLDINGS INC            |
| 61                         | BOOZ ALLEN & HAMILTON INC      | 98                         | NICHOLS RESEARCH CORPORATION   |
| 80                         | CAE INC                        | 5                          | NORTHROP GRUMMAN CORPORATION   |
| 35                         | CARLYLE PARTNERS LEVERAGED CAP | 55                         | NV KON. NEDERLANDSE PETROLEUM  |
| 56                         | CENTEX CORPORATION             | 95                         | OGDEN CORPORATION              |
| 58                         | CFM INTERNATIONAL INC          | 45                         | OHM CORPORATION                |
| 64                         | CHEVRON CORPORATION            | 28                         | OLIN CORPORATION               |
| 40                         | CHRYSLER CORPORATION           | 93                         | OSHKOSH TRUCK CORPORATION      |
| 85                         | CLARK ENTERPRISES INC          | 79                         | PHILIP MORRIS COMPANIES INC    |
| 68                         | COASTAL CORPORATION            | 69                         | PROCTER & GAMBLE COMPANY THE   |
| 18                         | COMPUTER SCIENCES CORPORATION  | 6                          | RAYTHEON COMPANY               |
| 70                         | CSX CORPORATION                | 94                         | RENCO GROUP THE INC            |
| 87                         | CUBIC CORPORATION              | 82                         | RJR NABISCO HOLDINGS CORP      |
| 50                         | DRAPER CHARLES STARK LAB INC   | 14                         | ROCKWELL INTERNATIONAL CORP    |
| 29                         | DYNACORP                       | 38                         | ROLLS-ROYCE PLC                |
| 100                        | EATON CORPORATION              | 65                         | SALOMON INC                    |
| 90                         | EG&G INC                       | 16                         | SCIENCE APPLICATIONS INTL CORP |
| 88                         | ESCO ELECTRONICS CORPORATION   | 76                         | SEQUA CORPORATION              |
| 27                         | EXXON CORPORATION              | 30                         | STEWART & STEVENSON SVCS INC   |
| 43                         | FEDERAL EXPRESS CORPORATION    | 78                         | SVERDRUP CORPORATION, THE      |
| 66                         | FEDERAL PRISON INDUSTRIES      | 59                         | T I/MARTIN JAVELIN JOINT VENTR |
| 25                         | FMC CORPORATION                | 60                         | TELEDYNE INC                   |
| 21                         | FULCRUM II LIMITED PARTNERSHIP | 3                          | TENNECO INC                    |
| 89                         | GENCORP INC                    | 22                         | TEXAS INSTRUMENTS INCORPORATED |
| 11                         | GENERAL DYNAMICS CORPORATION   | 15                         | TEXTRON INC                    |
| 7                          | GENERAL ELECTRIC COMPANY       | 96                         | THE GENERAL ELECTRIC CO. PLC   |
| 4                          | GENERAL MOTORS CORPORATION     | 23                         | TRACOR INC                     |
| 83                         | GOVERNMENT TECHNOLOGY SVCS INC | 99                         | TRINITY INDUSTRIES INC         |
| 20                         | GTE CORPORATION                | 17                         | TRW INC                        |
| 47                         | HALLIBURTON COMPANY            | 52                         | UNC INCORPORATED               |
| 48                         | HARRIS CORPORATION             | 34                         | UNISYS CORPORATION             |
| 44                         | HONEYWELL INC                  | 41                         | UNITED DEFENSE LP              |
| 32                         | INTERNATIONAL BUS MCHS CORP    | 57                         | UNITED STATES DEPT ENERGY      |
| 86                         | INTERNATIONAL SHIPHOLDING CORP | 10                         | UNITED TECHNOLOGIES CORP       |
| 62                         | INTERNATIONAL TECHNOLOGY CORP  | 13                         | WESTINGHOUSE ELECTRIC CORP     |
| 19                         | ITT INDUSTRIES INC             | 72                         | WMX TECHNOLOGIES INC           |
| 49                         | JOHNS HOPKINS UNIVERSITY       | 71                         | WORLDCORP, INC                 |
| 51                         | JOHNSON CONTROLS INC           | 73                         | XEROX CORPORATION              |

**TABLE 2**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>                         | <b>THOUSANDS<br/>OF<br/>DOLLARS</b> | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|-------------------------------------|---------------------------------|--|
|                            | <b>TOTAL</b>                             | <b>117,551,954</b>                  | <b>100.00</b>                   | <b>100.00</b>                              |
|                            | <b>TOTAL, 100 COMPANIES/SUBSIDIARIES</b> | <b>69,195,967</b>                   | <b>58.86</b>                    | <b>58.86</b>                               |
| <b>1</b>                   | <b>LOCKHEED MARTIN CORPORATION</b>       | <b>1,882,393</b>                    |                                 |  |
|                            | ANALYTIX ELECTRONIC SYSTEMS,             | 210                                 |                                 |  |
|                            | CALCOMP INC                              | 182                                 |                                 |  |
|                            | LOCKHEED CORPORATION                     | 4,997,154                           |                                 |  |
|                            | LOCKHEED ENGRG & SCIENCES CO             | 22,965                              |                                 |  |
|                            | LOCKHEED ENVIRONMENTAL SYSTEMS           | 2,630                               |                                 |  |
|                            | LOCKHEED MISSILES & SPACE CO             | 1,866,446                           |                                 |  |
|                            | LOCKHEED SANDERS INC                     | 268,333                             |                                 |  |
|                            | MARTIN MARIETTA CORPORATION              | 409,401                             |                                 |  |
|                            | MARTIN MARIETTA MATERIALS INC            | 107                                 |                                 |  |
|                            | MARTIN MARIETTA ORD SYSTEMS              | 4,572                               |                                 |  |
|                            | MARTIN MARIETTA SERVICES INC             | 61,998                              |                                 |  |
|                            | MARTIN MARIETTA TECHNOLOGIES             | 966,398                             |                                 |  |
|                            | <b>TOTAL</b>                             | <b>10,482,787</b>                   | <b>8.91</b>                     | <b>8.91</b>                                |
| <b>2</b>                   | <b>MCDONNELL DOUGLAS CORPORATION</b>     | <b>5,450,162</b>                    |                                 |  |
|                            | MC DONNELL DOUGLAS FIN CORP              | 2,202,077                           |                                 |  |
|                            | MC DONNELL DOUGLAS SERVICES IN           | 321                                 |                                 |  |
|                            | MCDONNELL DOUGLAS HELICPTR CO            | 368,308                             |                                 |  |
|                            | <b>TOTAL</b>                             | <b>8,020,868</b>                    | <b>6.82</b>                     | <b>15.74</b>                               |
| <b>3</b>                   | <b>TENNECO INC</b>                       | <b>0</b>                            |                                 |  |
|                            | NEWPORT NEWS SHIPBLDG & DRYDOC           | 3,709,810                           |                                 |  |
|                            | <b>TOTAL</b>                             | <b>3,709,810</b>                    | <b>3.15</b>                     | <b>18.89</b>                               |
| <b>4</b>                   | <b>GENERAL MOTORS CORPORATION</b>        | <b>73,054</b>                       |                                 |  |
|                            | DELCO ELECTRONICS CORPORATION            | 25,198                              |                                 |  |
|                            | ELECTRONIC DATA SYSTEMS CORP             | 425,061                             |                                 |  |
|                            | HUGHES AIRCRAFT COMPANY                  | 1,433,946                           |                                 |  |
|                            | HUGHES ELECTRONICS CORPORATION           | 66,164                              |                                 |  |
|                            | HUGHES MISSILE SYSTEMS CO                | 881,117                             |                                 |  |
|                            | HUGHES NETWORK SYSTEMS INC               | 127                                 |                                 |  |
|                            | HUGHES TECHNICAL SERVICES CO             | 333                                 |                                 |  |
|                            | HUGHES TRAINING INC                      | 87,928                              |                                 |  |
|                            | <b>TOTAL</b>                             | <b>2,992,929</b>                    | <b>2.54</b>                     | <b>21.44</b>                               |
| <b>5</b>                   | <b>NORTHROP GRUMMAN CORPORATION</b>      | <b>1,213,292</b>                    |                                 |  |
|                            | GRUMMAN AEROSPACE CORPORATION            | 941,865                             |                                 |  |
|                            | GRUMMAN CORPORATION                      | 561,326                             |                                 |  |
|                            | GRUMMAN DATA SYSTEMS CORP                | 101,744                             |                                 |  |
|                            | NORTHROP WORLDWIDE ARCFT SVC             | 87,182                              |                                 |  |
|                            | VOUGHT AIRCRAFT COMPANY                  | 7,663                               |                                 |  |
|                            | <b>TOTAL</b>                             | <b>2,913,072</b>                    | <b>2.47</b>                     | <b>23.92</b>                               |

**FISCAL YEAR 1995**

| R<br>A<br>N<br>K | COMPANIES   | THOUSANDS<br>OF<br>DOLLARS  | PERCENT<br>OF<br>TOTAL                                       | CUMULATIVE<br>PERCENT OF<br>TOTAL                             |
|------------------|---|---|--|---|
| 6                | <b>RAYTHEON COMPANY</b><br>CEDARAPIDS INC<br>E-SYSTEMS INC<br>E-SYSTEMS MEDICAL ELECTRONICS,<br>HARBERT-YEARGIN INC<br>RAYTHEON AIRCRAFT CORPORATION<br>RAYTHEON ENGINEERS & CONSTRS<br>RAYTHEON ENGINEERS CONSTRS INTL<br>RAYTHEON SERVICE COMPANY<br>RAYTHEON UNITED KINGDOM LTD.<br>SERV-AIR INC<br>SPEED QUEEN COMPANY<br>UNITED BEECHCRAFT INC<br><br>TOTAL  | 1,562,351<br>4,441<br>374,791<br>825<br>9,122<br>380,197<br>97,980<br>36<br>196,812<br>1,146<br>260,369<br>34<br>2,305<br><br>2,890,409                                 | <br><br><br><br><br><br><br><br><br><br><br><br><br>2.45     | <br><br><br><br><br><br><br><br><br><br><br><br><br>26.37     |
| 7                | <b>GENERAL ELECTRIC COMPANY</b><br>G E AMERICAN COMMUNICATIONS<br>GENERAL ELECTRIC CANADA INC<br>GENERAL ELECTRIC CAPITAL CORP<br>GENERAL ELECTRIC-DEUTSCHLAND G<br>NBC SUBSIDIARY 18, INC<br>TRANSPORT INTERNATIONAL POOL<br><br>TOTAL   | 2,084,899<br>15,749<br>71<br>75<br>99<br>93<br>2,672<br><br>2,103,657   | <br><br><br><br><br><br><br><br>1.78                         | <br><br><br><br><br><br><br><br>28.16                         |
| 8                | <b>LORAL CORPORATION</b><br>CONIC CORPORATION<br>FREQUENCY SOURCES INC<br>LORAL AEROSPACE CORP<br>LORAL AEROSPACE HOLDINGS INC<br>LORAL DEFENSE SYSTEMS CORP<br>LORAL ELECTRO-OPTICAL SYSTEMS<br>LORAL FAIRCHILD CORP<br>LORAL FEDERAL SYSTEMS COMPANY<br>LORAL SOLARTRON<br>LORAL SYSTEMS COMPANY<br>LORAL VUGHT SYSTEMS CORP<br>LORAL/ROLM MIL-SPEC CORP<br>LTV AEROSPACE AND DEFENSE CO<br>NARDA MICROWAVE CORPORATION<br>RANDTRON SYSTEMS, INC<br><br>TOTAL | 276,215<br>8,051<br>14,769<br>419,103<br>814<br>15,411<br>25,287<br>50,126<br>367,752<br>79<br>171,155<br>115,543<br>26,740<br>473,797<br>630<br>1,834<br><br>1,967,305 | <br><br><br><br><br><br><br><br><br><br><br><br><br><br>1.67 | <br><br><br><br><br><br><br><br><br><br><br><br><br><br>29.84 |
| 9                | <b>BOEING COMPANY THE</b><br>ARGOSYSTEMS INC<br>BOEING AEROSPACE OPERATIONS<br><br>TOTAL  | 1,690,318<br>986<br>88,983<br><br>1,780,287   | <br><br><br><br>1.51   | <br><br><br><br>31.35   |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>   | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|---|---------------------------------|--|
| 10                         | <b>UNITED TECHNOLOGIES CORP</b><br>CARRIER CORPORATION<br>INTERNATIONAL FUEL CELLS CORP<br>SIKORSKY SUPPORT SERVICES INC<br>UNITED TECH OPT SYSTEMS<br>UNITED TECHNOLOGIES FLORIDA<br><br>TOTAL  | 1,717,070<br>319<br>7,713<br>9,904<br>540<br>39,290<br><hr/> 1,774,835                            | 1.50                            | 32.86                                      |
| 11                         | <b>GENERAL DYNAMICS CORPORATION</b><br>GENERAL DYNAMICS LAND SYSTEMS<br>MATERIAL SERVICE RESOURCES CO<br><br>TOTAL   | 1,309,465<br>385,750<br>40<br><hr/> 1,695,254   | 1.44                            | 34.30                                      |
| 12                         | <b>LITTON INDUSTRIES INC</b><br>LITTON FIBERCOM<br>LITTON SYSTEMS INC<br><br>TOTAL   | 971,906<br>98<br>265,204<br><hr/> 1,237,209   | 1.05                            | 35.36                                      |
| 13                         | <b>WESTINGHOUSE ELECTRIC CORP</b><br>KNOLL GROUP INC<br>KNOLL INTERNATIONAL LTD.<br>KNOLL NORTH AMERICA INC<br>SCIENTIFIC ECOLOGY GROUP INC<br>WESTINGHOUSE ELECT SYS VENTURE<br>WESTINGHOUSE ELECTRIC SA<br>WESTINGHOUSE NORDEN SYSTEMS<br>WESTINGHOUSE REMEDIATION SVCS<br><br>TOTAL | 1,115,107<br>401<br>184<br>13,890<br>2,545<br>66,286<br>475<br>25,547<br>1,001<br><hr/> 1,225,438 | 1.04                            | 36.40                                      |
| 14                         | <b>ROCKWELL INTERNATIONAL CORP</b><br>ALLEN-BRADLEY COMPANY INC<br>COLLINS INTERNATIONAL SVC CO<br>RELIANCE COMM/TEC CORPORATION<br>RELIANCE ELECTRIC INDUS CO<br>ROCKWELL FRANCE<br><br>TOTAL   | 1,208,396<br>66<br>649<br>26<br>384<br>450<br><hr/> 1,209,971                                     | 1.02                            | 37.43                                      |
| 15                         | <b>TEXTRON INC</b><br>AIRFOIL TEXTRON INC<br>AVCO CORPORATION<br>BELL HELICOPTER TEXTRON INC<br>CESSNA AIRCRAFT COMPANY THE<br>H R TEXTRON INC<br>NORWOOD PRECISION PRODUCTS/CRATRON<br>TURBINE ENGINE COMPONENTS TEXTRON<br><br>TOTAL   | 359,785<br>28<br>68,855<br>606,366<br>27,318<br>5,356<br>120<br>1,173<br><hr/> 1,069,000          | 0.90                            | 38.34                                      |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>  | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|--|---------------------------------|--|
| 16                         | <b>SCIENCE APPLICATIONS INTL CORP</b><br>WRIGHT R E ENVIRONMENTAL<br><br>TOTAL   | 928,277<br>3,114<br><br>931,391  | 0.79                            | 39.13                                      |
| 17                         | <b>TRW INC</b><br>TRW SPACE & DEFENSE SECTOR<br><br>TOTAL  | 866,788<br>175<br><br>866,963  | 0.73                            | 39.87                                      |
| 18                         | <b>COMPUTER SCIENCES CORPORATION</b><br>CSC ANALYTICS INC<br><br>TOTAL   | 646,046<br>10,090<br><br>656,135   | 0.55                            | 40.43                                      |
| 19                         | <b>ITT INDUSTRIES INC</b><br>ITT FEDERAL SERVICES CORP<br>ITT FEDERAL SERVICES INTL<br>ITT SHERATON CORPORATION<br><br>TOTAL   | 402,409<br>62,608<br>182,836<br>36<br><br>647,888  | 0.55                            | 40.98                                      |
| 20                         | <b>GTE CORPORATION</b><br>CONTEL CELLULAR INC<br>CONTEL CORPORATION<br>CONTEL FEDERAL SYSTEMS INC<br>CONTEL OF CALIFORNIA INC<br>CONTEL OF NEW YORK INC<br>GTE CALIFORNIA INC<br>GTE COMMUNICATION SYSTEMS CORP<br>GTE CUSTOMER NETWORKS INC<br>GTE FLORIDA INCORPORATED<br>GTE GOVERNMENT SYSTEMS CORP<br>GTE HAWAIIAN TELEPHONE CO INC<br>GTE MOBILNET INCORPORATED<br>GTE NORTH INC<br>GTE NORTHWEST INCORPORATED<br>GTE PRODUCTS OF CONNECTICUT<br>GTE SOUTH INCORPORATED<br>GTE SOUTHWEST INCORPORATED<br><br>TOTAL | 37,632<br>233<br>623<br>60,878<br>288<br>30<br>184<br>698<br>140<br>3,596<br>525,622<br>1,107<br>98<br>211<br>86<br>201<br>749<br>696<br><br>633,070 | 0.53                            | 41.52                                      |
| 21                         | <b>FULCRUM II LIMITED PARTNERSHIP</b><br>BATH IRON WORKS CORPORATION<br><br>TOTAL  | 0<br>563,480<br><br>563,480  | 0.47                            | 41.99                                      |
| 22                         | <b>TEXAS INSTRUMENTS INCORPORATED</b><br><br>TOTAL   | 554,389<br><br>554,389   | 0.47                            | 42.47                                      |



**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>  | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|--|---------------------------------|--|
| 23                         | <b>TRACOR INC</b><br>OTC TRACOR AEROSPACE, INC<br>OTC TRACOR APPLIED SCIENCES,<br>TRACOR AEROSPACE INC<br>TRACOR APPLIED SCIENCES INC<br>TRACOR FLIGHT SYSTEMS INC<br>VITRO CORPORATION<br>VITRO SERVICES CORPORATION<br><br>TOTAL | 62,427<br>36,661<br>55,418<br>4,895<br>11,527<br>1,752<br>255,864<br>81,921<br><hr/> 510,465 | 0.43                            | 42.90                                      |
| 24                         | <b>ALLIEDSIGNAL INC</b><br>ALLIED-SIGNAL CANADA INC<br>ALLIEDSIGNAL GEN AVI AVIONICS<br>ALLIEDSIGNAL TECHNICAL SVCS<br><br>TOTAL   | 387,185<br>577<br>3,292<br>111,978<br><hr/> 503,032  | 0.42                            | 43.33                                      |
| 25                         | <b>FMC CORPORATION</b><br>MOORCO INTERNATIONAL INC<br>SMITH METER INC<br><br>TOTAL   | 485,445<br>46<br>59<br><hr/> 485,551   | 0.41                            | 43.74                                      |
| 26                         | <b>ALLIANT TECHSYSTEMS INC</b><br><br>TOTAL  | 472,974<br><hr/> 472,974   | 0.40                            | 44.14                                      |
| 27                         | <b>EXXON CORPORATION</b><br>IMPERIAL OIL LIMITED<br><br>TOTAL  | 471,739<br>119<br><hr/> 471,859  | 0.40                            | 44.55                                      |
| 28                         | <b>OLIN CORPORATION</b><br>PHYSICS INTERNATIONAL COMPANY<br><br>TOTAL  | 450,517<br>18,237<br><hr/> 468,753   | 0.39                            | 44.94                                      |
| 29                         | <b>DYNCORP</b><br>AEROTHERM CORPORATION<br>B-K DYNAMICS, INC.<br>DYNCORP AVIATION SERVICES INC<br>DYNCORP EENSP<br>DYNCORP/DYNAIR CORPORATION<br>TECHNOLOGY APPLICATIONS, INC<br><br>TOTAL   | 305,987<br>8,061<br>2,399<br>1,568<br>8,409<br>119,378<br>2,606<br><hr/> 448,409             | 0.38                            | 45.33                                      |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>  | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>                                 | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|---|---|---------------------------------|--|
| 30                         | <b>STEWART &amp; STEVENSON SVCS INC</b><br>STEWART & STEVENSON POWER,<br><br>TOTAL  | 442,115<br>29<br><br>442,144  | 0.37                            | 45.70                                      |
| 31                         | <b>BLACK &amp; DECKER CORPORATION</b><br>PRC COMMERCIAL SYSTEMS INC<br>PRC ENVIRONMENTAL MGT DEL<br>PRC INC<br><br>TOTAL  | 32<br>265<br>46,012<br>387,751<br><br>434,060                       | 0.36                            | 46.07                                      |
| 32                         | <b>INTERNATIONAL BUS MCHS CORP</b><br>INFORMATIQUE (COMPAGNIE GENERA<br>INTEGRATED SYSTEMS SLTIONS CORP<br>LOTUS DEVELOPMENT CORPORATION<br>SOFT SWITCH INC<br><br>TOTAL                | 419,613<br>70<br>5,615<br>230<br>38<br><br>425,566                  | 0.36                            | 46.43                                      |
| 33                         | <b>AT&amp;T CORP</b><br>AT&T COMMUNICATIONS, INC<br>AT&T GLOBAL INFO SOLUTIONS CO<br>AT&T INTERNATIONAL INC<br>AT&T PARADYNE CORPORATION<br>MC CAW CELLULAR COMMUNICATIONS<br><br>TOTAL | 373,759<br>11,106<br>31,944<br>2,642<br>2,330<br>508<br><br>422,289 | 0.35                            | 46.79                                      |
| 34                         | <b>UNISYS CORPORATION</b><br>LORAL CORPORATION INC<br>UNISYS CORPORATIONS GOVERNMENT<br><br>TOTAL   | 234,795<br>677<br>157,842<br><br>393,315                            | 0.33                            | 47.13                                      |
| 35                         | <b>CARLYLE PARTNERS LEVERAGED CAP</b><br>BDM FEDERAL INC<br>BDM INTERNATIONAL INC<br>G C L<br><br>TOTAL   | 0<br>239,653<br>147,025<br>27<br><br>386,706                        | 0.32                            | 47.46                                      |
| 36                         | <b>BOEING SKRSKY COMANCHE TEAM JV</b><br><br>TOTAL  | 372,556<br><br>372,556  | 0.31                            | 47.77                                      |
| 37                         | <b>MITRE CORPORATION</b><br><br>TOTAL   | 370,277<br><br>370,277  | 0.31                            | 48.09                                      |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>                             | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|---|---------------------------------|--|
| 38                         | <b>ROLLS-ROYCE PLC</b><br>ALLISON ENGINE COMPANY INC<br>ROLLS-ROYCE HOLDINGS INC<br>ROLLS-ROYCE INC.<br>ROLLS-ROYCE POWER ENGINEERING<br><br>TOTAL | 199,998<br>147,372<br>516<br>175<br><u>2,408</u><br><br>350,469 | <br><br><br><br><br><br>0.29    | <br><br><br><br><br><br>48.39              |
| 39                         | <b>MASSACHUSETTS INST OF TECH</b><br><br>TOTAL   | <u>343,644</u><br><br>343,644                                   | <br><br>0.29                    | <br><br>48.68                              |
| 40                         | <b>CHRYSLER CORPORATION</b><br>CHRYSLER TECHNOLOGIES CORP<br>ELECTROSPACE SYSTEMS INC<br>ESI HOLDING INC<br><br>TOTAL                              | 0<br>305<br>177,031<br><u>162,930</u><br><br>340,266            | <br><br><br><br><br>0.28        | <br><br><br><br><br>48.97                  |
| 41                         | <b>UNITED DEFENSE LP</b><br><br>TOTAL  | <u>319,667</u><br><br>319,667                                   | <br><br>0.27                    | <br><br>49.24                              |
| 42                         | <b>LOGICON INC</b><br>LOGICON R & D ASSOCIATES<br>SYSCON CORPORATION<br><br>TOTAL  | 165,517<br>79,393<br><u>72,383</u><br><br>317,293               | <br><br><br><br>0.26            | <br><br><br><br>49.51                      |
| 43                         | <b>FEDERAL EXPRESS CORPORATION</b><br><br>TOTAL  | <u>302,221</u><br><br>302,221                                   | <br><br>0.25                    | <br><br>49.77                              |
| 44                         | <b>HONEYWELL INC</b><br><br>TOTAL  | <u>300,760</u><br><br>300,760                                   | <br><br>0.25                    | <br><br>50.02                              |
| 45                         | <b>OHM CORPORATION</b><br>OHM REMEDIATION SERVICES CORP<br>RUST REMEDIAL SERVICES INC<br><br>TOTAL   | 7,440<br>280,413<br><u>1,378</u><br><br>289,231                 | <br><br><br><br>0.24            | <br><br><br><br>50.27                      |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>                                 | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|---|---------------------------------|--|
| 46                         | <b>MOTOROLA INC</b><br>MOTOROLA COMMUNICATIONS & ELEC<br>MOTOROLA COMPUTER SYSTEMS,<br>MOTOROLA MILITARY AROSPC ELEC<br><br>TOTAL  | 243,531<br>42,723<br>48<br>48<br><hr/> 286,350                      | 0.24                            | 50.51                                      |
| 47                         | <b>HALLIBURTON COMPANY</b><br>BROWN & ROOT HOLDINGS INC<br>BROWN & ROOT INC<br>BROWN & ROOT SERVICES CORP<br>HALLIBURTON NUS CORPORATION<br>NUS TRAINING CORP<br><br>TOTAL | 6,470<br>34<br>5,960<br>223,393<br>38,628<br>1,695<br><hr/> 276,180 | 0.23                            | 50.75                                      |
| 48                         | <b>HARRIS CORPORATION</b><br>LANIER WORLDWIDE HOLDINGS INC<br>LANIER WORLDWIDE INC<br><br>TOTAL  | 273,407<br>1,308<br>939<br><hr/> 275,654                            | 0.23                            | 50.98                                      |
| 49                         | <b>JOHNS HOPKINS UNIVERSITY</b><br><br>TOTAL   | <hr/> 274,258<br>274,258  | 0.23                            | 51.21                                      |
| 50                         | <b>DRAPER CHARLES STARK LAB INC</b><br><br>TOTAL   | <hr/> 271,525<br>271,525  | 0.23                            | 51.45                                      |
| 51                         | <b>JOHNSON CONTROLS INC</b><br>JOHNSON CONTRLS WORLD SVCS INC<br><br>TOTAL   | 11,031<br>258,809<br><hr/> 269,839                                  | 0.22                            | 51.68                                      |
| 52                         | <b>UNC INCORPORATED</b><br>UNC AIRWORK CORPORATION<br>UNC HOLDINGS INC<br>UNC TRI-INDUSTRIES INC<br><br>TOTAL  | 212<br>493<br>248,499<br>5,111<br><hr/> 254,315                     | 0.21                            | 51.89                                      |

**FISCAL YEAR 1995**19

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>                     | <b>THOUSANDS<br/>OF<br/>DOLLARS</b> | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--------------------------------------|-------------------------------------|---------------------------------|--|
| 61                         | <b>BOOZ ALLEN &amp; HAMILTON INC</b> | <u>229,442</u>                      |                                 |  |
|                            | TOTAL                                | 229,442                             | 0.19                            | 53.73                                      |
| 62                         | <b>INTERNATIONAL TECHNOLOGY CORP</b> | <u>9,155</u>                        |                                 |  |
|                            | I T CORPORATION                      | <u>209,407</u>                      |                                 |  |
|                            | TOTAL                                | 218,562                             | 0.18                            | 53.92                                      |
| 63                         | <b>BECHTEL GROUP INC</b>             | <u>0</u>                            |                                 |  |
|                            | BECHTEL CORPORATION                  | 121,760                             |                                 |  |
|                            | BECHTEL ENVIRONMENTAL, INC           | 87,118                              |                                 |  |
|                            | BECHTEL INC                          | 138                                 |                                 |  |
|                            | BECHTEL NATIONAL, INC                | 114                                 |                                 |  |
|                            | BECHTEL POWER CORPORATION            | <u>3,025</u>                        |                                 |  |
|                            | TOTAL                                | 212,155                             | 0.18                            | 54.10                                      |
| 64                         | <b>CHEVRON CORPORATION</b>           | <u>1,277</u>                        |                                 |  |
|                            | CHEVRON USA INC                      | <u>187,570</u>                      |                                 |  |
|                            | TOTAL                                | 188,847                             | 0.16                            | 54.26                                      |
| 65                         | <b>SALOMON INC</b>                   | <u>0</u>                            |                                 |  |
|                            | PHIBRO ENERGY USA INC                | <u>187,842</u>                      |                                 |  |
|                            | TOTAL                                | 187,842                             | 0.15                            | 54.42                                      |
| 66                         | <b>FEDERAL PRISON INDUSTRIES</b>     | <u>185,398</u>                      |                                 |  |
|                            | TOTAL                                | 185,398                             | 0.15                            | 54.58                                      |
| 67                         | <b>MESC HOLDINGS, INC</b>            | <u>0</u>                            |                                 |  |
|                            | MAGNAVOX ELECTRONIC SYSTEMS CO       | <u>185,188</u>                      |                                 |  |
|                            | TOTAL                                | 185,188                             | 0.15                            | 54.74                                      |
| 68                         | <b>COASTAL CORPORATION</b>           | <u>16,312</u>                       |                                 |  |
|                            | CIC INDUSTRIES INC                   | 152,413                             |                                 |  |
|                            | COASTAL GAS MARKETING CO INC         | 43                                  |                                 |  |
|                            | COASTAL REFINING & MARKETING         | 3,944                               |                                 |  |
|                            | COSBEL PETROLEUM CORPORATION         | 7,458                               |                                 |  |
|                            | COSCOL PETROLEUM CORP                | <u>556</u>                          |                                 |  |
|                            | TOTAL                                | 180,725                             | 0.15                            | 54.89                                      |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>  | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|--|---------------------------------|--|
| 69                         | <b>PROCTER &amp; GAMBLE COMPANY THE</b><br>PROCTER GAMBLE DISTRG CO THE<br>PROCTER GAMBLE PHARMACEUTICALS<br><br>TOTAL   | 76,690<br>100,251<br>40<br><hr/> 176,981   | 0.15                            | 55.04                                      |
| 70                         | <b>CSX CORPORATION</b><br>SEA-LAND SERVICE INC<br>TOTAL DISTRIBUTION SERVICES<br><br>TOTAL   | 0<br>174,403<br>126<br><hr/> 174,529   | 0.14                            | 55.19                                      |
| 71                         | <b>WORLDCORP, INC</b><br><br>TOTAL   | <hr/> 170,601<br>170,601   | 0.14                            | 55.33                                      |
| 72                         | <b>WMX TECHNOLOGIES INC</b><br>AERO-METRIC ENGINEERING INC<br>CHEM-NUCLEAR SYSTEMS, INC<br>CHEMICAL WASTE MANAGEMENT INC<br>RUST ENGINEERING & CNSTR<br>RUST ENVMT & INFRASTRUCTURE<br>RUST INDUSTRIAL SERVICES INC<br>RUST INTERNATIONAL INC<br>WASTE MANAGEMENT INC<br>WASTE MANAGEMENT INC FLORIDA<br>WASTE MANAGEMENT OF ARIZONA AZ<br>WASTE MANAGEMENT OF ARKANSAS<br>WASTE MANAGEMENT OF COLORADO<br>WASTE MANAGEMENT OF MASS<br>WASTE MANAGEMENT OF MISS<br>WASTE MANAGEMENT OF OREGON<br>WASTE MANAGEMENT OF UTAH INC<br>WHEELABRATOR CLEAN WTR SYSTEMS<br>WHEELABRATOR CORPORATION<br>WHEELABRATOR ENVMTL SYSTEMS<br>WHEELABRATOR TECHNOLOGIES INC<br><br>TOTAL | 5,142<br>2,725<br>7,524<br>25,574<br>96,421<br>25,493<br>1,352<br>314<br>1,478<br>68<br>391<br>25<br>597<br>119<br>265<br>36<br>159<br>1,071<br>152<br>677<br>512<br><hr/> 170,095 | 0.14                            | 55.48                                      |
| 73                         | <b>XEROX CORPORATION</b><br>KOREA XEROX CO LTD<br>RANK XEROX ESPANOLA, S.A.<br>SAUDI XEROX AGENCIES CO<br>WESTCHESTER FIRE INSURANCE CO<br>XEROX COLORGRAFX SYSTEMS INC<br>XEROX DE PANAMA<br>XEROX HONDURAS<br><br>TOTAL  | 167,335<br>28<br>438<br>56<br>172<br>174<br>101<br>51<br><hr/> 168,356   | 0.14                            | 55.62                                      |
| 74                         | <b>BAY TANKERS INC</b><br><br>TOTAL  | <hr/> 167,598<br>167,598   | 0.14                            | 55.76                                      |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>  | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>  | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|---|--|---------------------------------|--|
| 75                         | <b>MAERSK INC</b><br>MAERSK DEUTSCHLAND GMBH<br>MAERSK LINE LTD<br><br>TOTAL  | 18,406<br>121<br><u>148,743</u><br><br><b>167,270</b>                        | 0.14                            | 55.91                                      |
| 76                         | <b>SEQUA CORPORATION</b><br>ARC PROFESSIONAL SVCS GROUP<br>ATLANTIC RESEARCH CORPORATION<br>CHROMALLOY AMERICAN CORP<br>CHROMALLOY GAS TURBINE CORP<br><br>TOTAL                            | 54,525<br>18,120<br>31,668<br>17,885<br><u>43,591</u><br><br><b>165,789</b>  | 0.14                            | 56.05                                      |
| 77                         | <b>KAMAN CORPORATION</b><br>KAMAN DIVERSIFIED TECH CORP<br>KAMAN SCIENCES CORPORATION<br>RAYMOND ENGINEERING INC<br><br>TOTAL   | 56,101<br>24,987<br>70,927<br><u>5,100</u><br><br><b>157,114</b>             | 0.13                            | 56.18                                      |
| 78                         | <b>SVERDRUP CORPORATION, THE</b><br>SVERDRUP CIVIL INC<br>SVERDRUP FACILITIES INC<br>SVERDRUP TECHNOLOGY INC<br><br>TOTAL   | 6,521<br>18,775<br>6,261<br><u>121,323</u><br><br><b>152,879</b>             | 0.13                            | 56.31                                      |
| 79                         | <b>PHILIP MORRIS COMPANIES INC</b><br>ENTENMANNS INC DELAWARE<br>KRAFT FOODS INC<br>MAYER OSCAR FOODS CORPORATION<br>PHILIP MORRIS INCORPORATED<br>TOMBSTONE PIZZA CORPORATION<br><br>TOTAL | 326<br>278<br>86,936<br>17,960<br>45,930<br><u>717</u><br><br><b>152,146</b> | 0.12                            | 56.44                                      |
| 80                         | <b>CAE INC</b><br>CAE(US) INC<br><br>TOTAL  | 0<br><u>150,609</u><br><br><b>150,609</b>                                    | 0.12                            | 56.57                                      |
| 81                         | <b>BLAKE CONSTRUCTION CO INC</b><br><br>TOTAL   | <u>149,576</u><br><br><b>149,576</b>   | 0.12                            | 56.70                                      |



**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>                                     | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|---|---------------------------------|--|
| 82                         | <b>RJR NABISCO HOLDINGS CORP</b><br>NABISCO HOLDINGS CORP<br>REYNOLDS, R J TOBACCO COMPANY<br>RJR NABISCO, INC<br><br>TOTAL  | 0<br>144,535<br>1,112<br><u>1,964</u><br><br>147,611                    | 0.12                            | 56.82                                      |
| 83                         | <b>GOVERNMENT TECHNOLOGY SVCS INC</b><br>GTSI & FALCON<br><br>TOTAL  | 144,879<br><u>1,564</u><br><br>146,443                                  | 0.12                            | 56.95                                      |
| 84                         | <b>NASSCO HOLDINGS INC</b><br><br>TOTAL  | <u>146,412</u><br><br>146,412   | 0.12                            | 57.07                                      |
| 85                         | <b>CLARK ENTERPRISES INC</b><br>HYMAN GEORGE CONSTRUCTION CO<br>OMNI CONSTRUCTION INC<br><br>TOTAL   | 0<br>144,256<br><u>1,283</u><br><br>145,539                             | 0.12                            | 57.19                                      |
| 86                         | <b>INTERNATIONAL SHIPHOLDING CORP</b><br>CENTRAL GULF LINES INC<br>WATERMAN STEAMSHIP CORPORATION<br><br>TOTAL   | 0<br>47,844<br><u>97,223</u><br><br>145,067                             | 0.12                            | 57.32                                      |
| 87                         | <b>CUBIC CORPORATION</b><br>CUBIC DEFENSE SYSTEMS INC<br><br>TOTAL   | 53,194<br><u>90,175</u><br><br>143,369                                  | 0.12                            | 57.44                                      |
| 88                         | <b>ESCO ELECTRONICS CORPORATION</b><br>DEFENSE HOLDING CORP<br>ELECTRONICS & SPACE CORP<br>HAZELTINE CORPORATION<br>RANTEC MICROWAVE & ELECTRONICS<br>SOUTHWEST MOBILE SYSTEMS CORP<br><br>TOTAL | 0<br>3,277<br>53,438<br>43,566<br>8,877<br><u>30,695</u><br><br>139,852 | 0.11                            | 57.56                                      |
| 89                         | <b>GENCORP INC</b><br>AEROJET-GENERAL CORPORATION<br><br>TOTAL   | 0<br><u>137,100</u><br><br>137,100                                      | 0.11                            | 57.68                                      |

**TABLE 2 (CONTINUED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b>   | <b>PERCENT<br/>OF<br/>TOTAL</b>                      | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b>            |
|----------------------------|--|---|--|---|
| 90                         | <b>EG&amp;G INC</b><br>EG&G ASTROPHYSICS RES CORP<br>EG&G INSTRUMENTS INC<br>EG&G KT AEROFAB INC<br>EG&G POWER SYSTEMS INC<br>EG&G SEALOL INC<br>EG&G WASH ANALYTICAL SVCS CTR<br>ROTRON INCORPORATED<br><br>TOTAL   | 67,985<br>429<br>91<br>181<br>972<br>5,818<br>60,597<br>978<br><br>137,052                                | <br><br><br><br><br><br><br><br><br>0.11             | <br><br><br><br><br><br><br><br><br>57.79             |
| 91                         | <b>MORTENSON M A COMPANIES</b><br><br>TOTAL  | <br><br>134,547<br>134,547  | <br><br><br>0.11                                     | <br><br><br>57.91                                     |
| 92                         | <b>ATLANTIC RICHFIELD COMPANY</b><br><br>TOTAL   | <br><br>130,899<br>130,899  | <br><br><br>0.11                                     | <br><br><br>58.02                                     |
| 93                         | <b>OSHKOSH TRUCK CORPORATION</b><br><br>TOTAL  | <br><br>129,297<br>129,297  | <br><br><br>0.10                                     | <br><br><br>58.13                                     |
| 94                         | <b>RENCO GROUP THE INC</b><br>AM GENERAL CORPORATION<br><br>TOTAL  | <br><br>107-<br>128,321<br>128,213  | <br><br><br>0.10                                     | <br><br><br>58.24                                     |
| 95                         | <b>OGDEN CORPORATION</b><br>OGDEN ALLIED MAINTENANCE CORP<br>OGDEN ENVMTL & ENRGY SVC CO<br>OGDEN PROFESSIONAL SVCS CORP<br>OGDEN SERVICES CORPORATION<br>OGDEN TECHNOLOGY SERVICES CORP<br>SCHAFFER, W J ASSOCIATES INC<br><br>TOTAL  | <br>0<br>3,168<br>54,598<br>2,455<br>1,723<br>44,458<br>17,779<br>124,180                                 | <br><br><br><br><br><br><br>0.10                     | <br><br><br><br><br><br><br>58.34                     |
| 96                         | <b>THE GENERAL ELECTRIC CO. PLC</b><br>CANADIAN MARCONI COMPANY<br>DEVELOPMENTAL SCIENCES CORP<br>DICK A B COMPANY DEL<br>GEC INCORPORATED<br>GEC MARCONI ELEC SYS CORPORATI<br>GEC-MARCONI AVIONICS INC<br>LEAR ASTRONICS CORPORATION<br>MARCONI COMMUNICATIONS INC<br>MARCONI SIMULATION<br>PICKER INTERNATIONAL INC<br>THE ENGLISH ELECTRIC CO. LTD.<br><br>TOTAL | <br>0<br>396<br>35<br>532<br>21,254<br>82,644<br>8,947<br>36<br>164<br>2,192<br>4,423<br>3,499<br>124,124 | <br><br><br><br><br><br><br><br><br><br><br><br>0.10 | <br><br><br><br><br><br><br><br><br><br><br><br>58.45 |

**TABLE 2 (CONCLUDED)**  
**100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO**  
**NET VALUE OF PRIME CONTRACT AWARDS**

**FISCAL YEAR 1995**

| <b>R<br/>A<br/>N<br/>K</b> | <b>COMPANIES</b>   | <b>THOUSANDS<br/>OF<br/>DOLLARS</b> | <b>PERCENT<br/>OF<br/>TOTAL</b> | <b>CUMULATIVE<br/>PERCENT OF<br/>TOTAL</b> |
|----------------------------|--|-------------------------------------|---------------------------------|--|
| 97                         | <b>ARINC INCORPORATED</b><br>ARINC RESEARCH CORPORATION            | 62,058<br><u>61,704</u>             |                                 |  |
|                            | TOTAL  | <b>123,762</b>                      | 0.10                            | 58.55                                      |
| 98                         | <b>NICHOLS RESEARCH CORPORATION</b>                                | <u>122,143</u>                      |                                 |  |
|                            | TOTAL  | <b>122,143</b>                      | 0.10                            | 58.66                                      |
| 99                         | <b>TRINITY INDUSTRIES INC</b><br>TRINITY MARINE GROUP              | 906<br><u>117,824</u>               |                                 |  |
|                            | TOTAL  | <b>118,730</b>                      | 0.10                            | 58.76                                      |
| 100                        | <b>EATON CORPORATION</b><br>A I L SYSTEMS INC<br>CUTLER-HAMMER INC | 9,945<br>95,954<br><u>12,470</u>    |                                 |  |
|                            | TOTAL  | <b>118,369</b>                      | 0.10                            | 58.86                                      |

**TABLE 3**  
**100 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT**  
**AWARDS AND CATEGORY OF PROCUREMENT**  
**Department of Defense**  
**FISCAL YEAR 1995**

| <b>Rank</b> | <b>Contractor</b>              | <b>RDT&amp;E</b> | <b>Other<br/>Services</b> | <b>Supplies</b> | <b>Total</b> |
|-------------|--------------------------------|------------------|---------------------------|-----------------|--------------|
| 1           | LOCKHEED MARTIN CORPORATION    | 4,196,765        | 1,710,359                 | 4,575,661       | 10,482,786   |
| 2           | MCDONNELL DOUGLAS CORPORATION  | 1,873,720        | 721,303                   | 5,425,844       | 8,020,868    |
| 3           | TENNECO INC                    | 10,145           | 646,092                   | 3,053,571       | 3,709,809    |
| 4           | GENERAL MOTORS CORPORATION     | 534,938          | 638,652                   | 1,819,338       | 2,992,929    |
| 5           | NORTHROP GRUMMAN CORPORATION   | 890,597          | 437,885                   | 1,584,589       | 2,913,072    |
| 6           | RAYTHEON COMPANY               | 702,084          | 1,106,690                 | 1,081,633       | 2,890,409    |
| 7           | GENERAL ELECTRIC COMPANY       | 448,760          | 508,758                   | 1,146,137       | 2,103,656    |
| 8           | LORAL CORPORATION              | 532,544          | 597,240                   | 837,520         | 1,967,305    |
| 9           | BOEING COMPANY THE             | 236,663          | 790,092                   | 753,530         | 1,780,286    |
| 10          | UNITED TECHNOLOGIES CORP       | 401,029          | 119,221                   | 1,254,584       | 1,774,835    |
| 11          | GENERAL DYNAMICS CORPORATION   | 128,478          | 315,712                   | 1,251,062       | 1,695,254    |
| 12          | LITTON INDUSTRIES INC          | 58,375           | 163,193                   | 1,015,640       | 1,237,208    |
| 13          | WESTINGHOUSE ELECTRIC CORP     | 197,313          | 415,356                   | 612,768         | 1,225,437    |
| 14          | ROCKWELL INTERNATIONAL CORP    | 359,248          | 309,390                   | 541,332         | 1,209,971    |
| 15          | TEXTRON INC                    | 491,408          | 99,337                    | 478,253         | 1,069,000    |
| 16          | SCIENCE APPLICATIONS INTL CORP | 306,783          | 564,393                   | 60,214          | 931,391      |
| 17          | TRW INC                        | 482,433          | 258,555                   | 125,974         | 866,963      |
| 18          | COMPUTER SCIENCES CORPORATION  | 59,358           | 572,296                   | 24,479          | 656,135      |
| 19          | ITT CORPORATION                | 37,918           | 302,094                   | 307,875         | 647,888      |
| 20          | GTE CORPORATION                | 49,630           | 318,697                   | 264,741         | 633,070      |
| 21          | FULCRUM II LIMITED PARTNERSHIP | 0                | 32,494                    | 530,986         | 563,480      |
| 22          | TEXAS INSTRUMENTS INCORPORATED | 265,496          | 50,815                    | 238,076         | 554,388      |
| 23          | TRACOR INC                     | 103,918          | 392,142                   | 14,404          | 510,464      |
| 24          | ALLIEDSIGNAL INC               | 67,118           | 124,307                   | 311,606         | 503,031      |
| 25          | FMC CORPORATION                | 103,304          | 125,450                   | 256,796         | 485,551      |
| 26          | ALLIANT TECHSYSTEMS INC        | 79,808           | 47,309                    | 345,856         | 472,974      |
| 27          | EXXON CORPORATION              | 0                | 0                         | 471,858         | 471,858      |
| 28          | OLIN CORPORATION               | 142,374          | 156,497                   | 169,880         | 468,753      |
| 29          | DYNACORP                       | 16,871           | 428,703                   | 2,833           | 448,408      |
| 30          | STEWART & STEVENSON SVCS INC   | 2,256            | 1,271                     | 438,616         | 442,144      |
| 31          | BLACK & DECKER CORPORATION     | 25,450           | 276,896                   | 131,713         | 434,059      |
| 32          | INTERNATIONAL BUS MCHS CORP    | 121,537          | 173,483                   | 130,544         | 425,565      |
| 33          | AT&T CORP                      | 101,075          | 159,043                   | 162,170         | 422,288      |
| 34          | UNISYS CORPORATION             | 140,930          | 150,479                   | 101,904         | 393,314      |
| 35          | CARLYLE PARTNERS LEVERAGED CAP | 108,874          | 254,140                   | 23,690          | 386,705      |
| 36          | BOEING SKRSKY COMANCHE TEAM JV | 372,556          | 0                         | 0               | 372,556      |
| 37          | MITRE CORPORATION              | 359,297          | 10,235                    | 743             | 370,277      |
| 38          | ROLLS-ROYCE PLC                | 32,807           | 144,558                   | 173,102         | 350,468      |
| 39          | MASSACHUSETTS INST OF TECH     | 341,122          | 2,521                     | 0               | 343,643      |
| 40          | CHRYSLER CORPORATION           | 46,873           | 118,307                   | 175,085         | 340,266      |
| 41          | UNITED DEFENSE LP              | 150,519          | 16,674                    | 152,472         | 319,666      |
| 42          | LOGICON INC                    | 80,889           | 220,934                   | 15,468          | 317,292      |
| 43          | FEDERAL EXPRESS CORPORATION    | 0                | 302,038                   | 183             | 302,221      |
| 44          | HONEYWELL INC                  | 61,918           | 31,106                    | 207,735         | 300,760      |
| 45          | OHM CORPORATION                | 0                | 288,072                   | 1,158           | 289,231      |
| 46          | MOTOROLA INC                   | 50,974           | 98,045                    | 137,330         | 286,350      |
| 47          | HALLIBURTON COMPANY            | 1,042            | 275,137                   | 0               | 276,180      |
| 48          | HARRIS CORPORATION             | 84,031           | 90,003                    | 101,619         | 275,654      |
| 49          | JOHNS HOPKINS UNIVERSITY       | 272,360          | 1,897                     | 0               | 274,258      |
| 50          | DRAPER CHARLES STARK LAB INC   | 260,097          | 11,381                    | 46              | 271,525      |

Note: Amounts in thousands of dollars.

**TABLE 3 (Concluded)**  
**100 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT**  
**AWARDS AND CATEGORY OF PROCUREMENT**  
**Department of Defense**  
**FISCAL YEAR 1995**

| <u>Rank</u> | <u>Contractor</u>              | <u>RDT&amp;E</u> | <u>Other<br/>Services</u> | <u>Supplies</u> | <u>Total</u> |
|-------------|--------------------------------|------------------|---------------------------|-----------------|--------------|
| 51          | JOHNSON CONTROLS INC           | 15,381           | 253,854                   | 603             | 269,839      |
| 52          | UNC INCORPORATED               | 0                | 234,575                   | 19,739          | 254,314      |
| 53          | BELL ATLANTIC CORPORATION      | 2,078            | 11,610                    | 239,669         | 253,359      |
| 54          | AEROSPACE CORPORATION          | 250,071          | 0                         | 0               | 250,071      |
| 55          | NV KON. NEDERLANDSE PETROLEUM  | 0                | 165                       | 247,561         | 247,726      |
| 56          | CENTEX CORPORATION             | 0                | 242,002                   | 0               | 242,002      |
| 57          | UNITED STATES DEPT ENERGY      | 12,525           | 9,218                     | 218,624         | 240,368      |
| 58          | CFM INTERNATIONAL INC          | 0                | 0                         | 240,007         | 240,007      |
| 59          | T I/MARTIN JAVELIN JOINT VENTR | 41,515           | 145                       | 189,992         | 231,653      |
| 60          | TELEDYNE INC                   | 117,775          | 22,522                    | 90,289          | 230,587      |
| 61          | BOOZ ALLEN & HAMILTON INC      | 41,192           | 188,249                   | 0               | 229,441      |
| 62          | INTERNATIONAL TECHNOLOGY CORP  | 0                | 160,922                   | 57,639          | 218,561      |
| 63          | BECHTEL GROUP INC              | 6,841            | 203,904                   | 1,408           | 212,154      |
| 64          | CHEVRON CORPORATION            | 0                | 295                       | 188,551         | 188,847      |
| 65          | SALOMON INC                    | 0                | 0                         | 187,841         | 187,841      |
| 66          | FEDERAL PRISON INDUSTRIES      | 0                | 2,169                     | 183,228         | 185,398      |
| 67          | MESC HOLDINGS, INC             | 38,170           | 7,979                     | 139,037         | 185,187      |
| 68          | COASTAL CORPORATION            | 0                | 2,145                     | 178,578         | 180,724      |
| 69          | PROCTER & GAMBLE COMPANY THE   | 0                | 0                         | 176,981         | 176,981      |
| 70          | CSX CORPORATION                | 0                | 174,528                   | 0               | 174,528      |
| 71          | WORLDCORP, INC                 | 0                | 170,600                   | 0               | 170,600      |
| 72          | WMX TECHNOLOGIES INC           | 2,005            | 132,112                   | 35,977          | 170,095      |
| 73          | XEROX CORPORATION              | 14,714           | 91,945                    | 61,696          | 168,356      |
| 74          | BAY TANKERS INC                | 0                | 167,597                   | 0               | 167,597      |
| 75          | MAERSK INC                     | 0                | 167,269                   | 0               | 167,269      |
| 76          | SEQUA CORPORATION              | 23,961           | 23,355                    | 118,471         | 165,789      |
| 77          | KAMAN CORPORATION              | 61,397           | 75,333                    | 20,383          | 157,114      |
| 78          | SVERDRUP CORPORATION, THE      | 66,255           | 86,580                    | 43              | 152,879      |
| 79          | PHILIP MORRIS COMPANIES INC    | 0                | 0                         | 152,146         | 152,146      |
| 80          | CAE INC                        | 17,029           | 94,507                    | 39,073          | 150,609      |
| 81          | BLAKE CONSTRUCTION CO INC      | 0                | 149,575                   | 0               | 149,575      |
| 82          | RJR NABISCO HOLDINGS CORP      | 0                | 0                         | 147,611         | 147,611      |
| 83          | GOVERNMENT TECHNOLOGY SERVICES | 0                | 3,904                     | 142,539         | 146,443      |
| 84          | NASSCO HOLDINGS INC            | 1,182            | 21,959                    | 123,269         | 146,411      |
| 85          | CLARK ENTERPRISES INC          | 0                | 145,539                   | 0               | 145,539      |
| 86          | INTERNATIONAL SHIPHOLDING CORP | 0                | 145,066                   | 0               | 145,066      |
| 87          | CUBIC CORPORATION              | 20,110           | 38,053                    | 85,205          | 143,369      |
| 88          | ESCO ELECTRONICS CORPORATION   | 12,274           | 8,654                     | 118,922         | 139,852      |
| 89          | GENCORP INC                    | 74,912           | 37,194                    | 24,992          | 137,100      |
| 90          | EG&G INC                       | 19,025           | 101,439                   | 16,586          | 137,051      |
| 91          | MORTENSON M A COMPANIES        | 0                | 134,547                   | 0               | 134,547      |
| 92          | ATLANTIC RICHFIELD COMPANY     | 0                | 0                         | 130,899         | 130,899      |
| 93          | OSHKOSH TRUCK CORPORATION      | 662              | 10,147                    | 118,487         | 129,297      |
| 94          | RENCO GROUP THE INC            | 0                | 11,285                    | 116,927         | 128,213      |
| 95          | OGDEN CORPORATION              | 51,250           | 70,131                    | 2,799           | 124,180      |
| 96          | THE GENERAL ELECTRIC CO. PLC   | 69,076           | 11,539                    | 43,507          | 124,123      |
| 97          | ARINC INCORPORATED             | 12,933           | 106,756                   | 4,071           | 123,762      |
| 98          | NICHOLS RESEARCH CORPORATION   | 113,806          | 4,928                     | 3,407           | 122,142      |
| 99          | TRINITY INDUSTRIES INC         | 70               | 0                         | 118,659         | 118,729      |
| 100         | EATON CORPORATION              | 28,283           | 66,776                    | 23,309          | 118,369      |

Note: Amounts in thousands of dollars.

**TABLE 4**  
**50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT**  
**AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT**  
**Department of the Army**  
**FISCAL YEAR 1995**

| <u>Rank</u> | <u>Contractor</u>              | <u>RDT&amp;E</u> | <u>Other<br/>Services</u> | <u>Supplies</u> | <u>Total</u> |
|-------------|--------------------------------|------------------|---------------------------|-----------------|--------------|
| 1           | LOCKHEED MARTIN CORPORATION    | 611,915          | 188,690                   | 543,452         | 1,344,057    |
| 2           | RAYTHEON COMPANY               | 315,520          | 519,085                   | 424,350         | 1,258,956    |
| 3           | LORAL CORPORATION              | 259,805          | 93,502                    | 376,783         | 730,091      |
| 4           | GENERAL MOTORS CORPORATION     | 134,319          | 138,664                   | 448,578         | 721,562      |
| 5           | GENERAL DYNAMICS CORPORATION   | 44,799           | 62,657                    | 596,124         | 703,582      |
| 6           | MCDONNELL DOUGLAS CORPORATION  | 226,507          | 5,162                     | 250,063         | 481,733      |
| 7           | SCIENCE APPLICATIONS INTL CORP | 96,840           | 348,464                   | 35,757          | 481,062      |
| 8           | STEWART & STEVENSON SVCS INC   | 2,256            | 0                         | 438,587         | 440,843      |
| 9           | OLIN CORPORATION               | 129,234          | 156,497                   | 136,881         | 422,614      |
| 10          | ITT INDUSTRIES INC             | 23,775           | 114,843                   | 268,482         | 407,100      |
| 11          | UNITED TECHNOLOGIES CORP       | 5,611            | 1,023                     | 372,533         | 379,168      |
| 12          | BOEING SKRSKY COMANCHE TEAM JV | 372,556          | 0                         | 0               | 372,556      |
| 13          | FMC CORPORATION                | 102,962          | 92,347                    | 149,715         | 345,026      |
| 14          | GTE CORPORATION                | 18,387           | 102,117                   | 195,026         | 315,532      |
| 15          | UNITED DEFENSE LP              | 150,519          | 16,674                    | 130,544         | 297,738      |
| 16          | ALLIANT TECHSYSTEMS INC        | 31,290           | 5,961                     | 241,768         | 279,020      |
| 17          | TEXTRON INC                    | 65,304           | 15,203                    | 176,858         | 257,365      |
| 18          | NORTHROP GRUMMAN CORPORATION   | 101,843          | 39,287                    | 98,624          | 239,755      |
| 19          | T I/MARTIN JAVELIN JOINT VENTR | 41,345           | 0                         | 180,511         | 221,856      |
| 20          | DYNCORP                        | 7,584            | 212,224                   | 175-            | 219,633      |
| 21          | BOEING COMPANY THE             | 35,379           | 138,600                   | 39,030          | 213,009      |
| 22          | BELL ATLANTIC CORPORATION      | 0                | 6,042                     | 206,297         | 212,340      |
| 23          | COMPUTER SCIENCES CORPORATION  | 13,529           | 167,717                   | 504-            | 180,742      |
| 24          | HALLIBURTON COMPANY            | 0                | 177,702                   | 0               | 177,702      |
| 25          | MITRE CORPORATION              | 172,187          | 3,463                     | 743             | 176,394      |
| 26          | GENERAL ELECTRIC COMPANY       | 1,051            | 7,867                     | 166,948         | 175,867      |
| 27          | TRW INC                        | 88,397           | 30,966                    | 49,660          | 169,024      |
| 28          | INTERNATIONAL TECHNOLOGY CORP  | 0                | 102,620                   | 57,639          | 160,259      |
| 29          | CENTEX CORPORATION             | 0                | 151,720                   | 0               | 151,720      |
| 30          | BLAKE CONSTRUCTION CO INC      | 0                | 148,715                   | 0               | 148,715      |
| 31          | MORTENSON M A COMPANIES        | 0                | 131,281                   | 0               | 131,281      |
| 32          | HERCULES INCORPORATED          | 13,356           | 115,166                   | 1,014           | 129,537      |
| 33          | WMX TECHNOLOGIES INC           | 2,005            | 107,104                   | 19,895          | 129,005      |
| 34          | CHRYSLER CORPORATION           | 100              | 1,257                     | 125,803         | 127,160      |
| 35          | MOTOROLA INC                   | 18,342           | 83,762                    | 20,803          | 122,908      |
| 36          | RENCO GROUP THE INC            | 0                | 11,285                    | 111,542         | 122,828      |
| 37          | OSHKOSH TRUCK CORPORATION      | 662              | 10,147                    | 109,282         | 120,092      |
| 38          | LOGICON INC                    | 0                | 111,189                   | 6,443           | 117,633      |
| 39          | TEXAS INSTRUMENTS INCORPORATED | 80,136           | 3,305                     | 28,056          | 111,498      |
| 40          | ROCKWELL INTERNATIONAL CORP    | 51,941           | 19,628                    | 26,629          | 98,199       |
| 41          | NICHOLS RESEARCH CORPORATION   | 93,328           | 842                       | 3,407           | 97,578       |
| 42          | ALLIEDSIGNAL INC               | 4,908            | 12,733                    | 79,455          | 97,096       |
| 43          | HONEYWELL INC                  | 32,933           | 17,310                    | 44,656          | 94,900       |
| 44          | THERMO ELECTRON CORPORATION    | 84,997           | 5,399                     | 2,065           | 92,461       |
| 45          | HARRIS CORPORATION             | 666              | 71,071                    | 20,649          | 92,386       |
| 46          | EASTMAN CHEMICAL COMPANY       | 0                | 92,144                    | 0               | 92,144       |
| 47          | BLACK & DECKER CORPORATION     | 1,812            | 46,498                    | 34,609          | 82,920       |
| 48          | TELEDYNE INC                   | 65,816           | 12,403                    | 3,797           | 82,016       |
| 49          | AT&T CORP                      | 1,528            | 29,657                    | 50,323          | 81,510       |
| 50          | FEDERAL PRISON INDUSTRIES      | 0                | 964                       | 78,593          | 79,558       |

Note: Amounts in thousands of dollars.

**TABLE 4 (Continued)**  
**50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT**  
**AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT**  
**Department of the Navy**  
**FISCAL YEAR 1995**

| <u>Rank</u> | <u>Contractor</u>              | <u>RDT&amp;E</u> | <u>Other<br/>Services</u> | <u>Supplies</u> | <u>Total</u> |
|-------------|--------------------------------|------------------|---------------------------|-----------------|--------------|
| 1           | TENNECO INC                    | 10,145           | 646,092                   | 3,053,571       | 3,709,809    |
| 2           | MCDONNELL DOUGLAS CORPORATION  | 1,140,728        | 373,670                   | 2,025,187       | 3,539,586    |
| 3           | LOCKHEED MARTIN CORPORATION    | 85,607           | 440,344                   | 1,154,360       | 1,680,313    |
| 4           | GENERAL ELECTRIC COMPANY       | 211,205          | 442,660                   | 799,298         | 1,453,164    |
| 5           | GENERAL MOTORS CORPORATION     | 176,789          | 288,429                   | 900,514         | 1,365,733    |
| 6           | GENERAL DYNAMICS CORPORATION   | 83,278           | 253,810                   | 743,214         | 1,080,304    |
| 7           | LITTON INDUSTRIES INC          | 38,108           | 121,439                   | 830,520         | 990,068      |
| 8           | RAYTHEON COMPANY               | 310,444          | 200,701                   | 338,935         | 850,081      |
| 9           | WESTINGHOUSE ELECTRIC CORP     | 118,485          | 350,622                   | 300,113         | 769,220      |
| 10          | NORTHROP GRUMMAN CORPORATION   | 69,672           | 162,907                   | 471,145         | 703,726      |
| 11          | TEXTRON INC                    | 411,454          | 82,501                    | 159,148         | 653,104      |
| 12          | LORAL CORPORATION              | 170,441          | 127,559                   | 281,272         | 579,273      |
| 13          | FULCRUM II LIMITED PARTNERSHIP | 0                | 32,494                    | 530,937         | 563,431      |
| 14          | UNITED TECHNOLOGIES CORP       | 36,794           | 81,700                    | 308,037         | 426,532      |
| 15          | TRACOR INC                     | 46,283           | 301,224                   | 2,862           | 350,370      |
| 16          | TEXAS INSTRUMENTS INCORPORATED | 135,651          | 45,617                    | 163,009         | 344,278      |
| 17          | ROCKWELL INTERNATIONAL CORP    | 26,514           | 106,518                   | 160,876         | 293,908      |
| 18          | JOHNS HOPKINS UNIVERSITY       | 271,522          | 104                       | 0               | 271,627      |
| 19          | DRAPER CHARLES STARK LAB INC   | 245,552          | 4,517                     | 46              | 250,116      |
| 20          | ROLLS-ROYCE PLC                | 11,115           | 102,172                   | 125,073         | 238,361      |
| 21          | UNITED STATES DEPT ENERGY      | 12,475           | 0                         | 218,509         | 230,984      |
| 22          | BLACK & DECKER CORPORATION     | 6,880            | 178,613                   | 39,358          | 224,851      |
| 23          | BOEING COMPANY THE             | 22,998           | 177,101                   | 18,495          | 218,596      |
| 24          | AT&T CORP                      | 82,915           | 42,691                    | 80,025          | 205,631      |
| 25          | UNISYS CORPORATION             | 118,764          | 45,806                    | 38,825          | 203,396      |
| 26          | ALLIEDSIGNAL INC               | 51,055           | 77,454                    | 71,824          | 200,334      |
| 27          | OHM CORPORATION                | 0                | 184,387                   | 0               | 184,387      |
| 28          | CSX CORPORATION                | 0                | 174,402                   | 0               | 174,402      |
| 29          | SCIENCE APPLICATIONS INTL CORP | 71,502           | 78,514                    | 22,541          | 172,558      |
| 30          | INTERNATIONAL BUS MCHS CORP    | 98,179           | 31,443                    | 40,231          | 169,855      |
| 31          | BAY TANKERS INC                | 0                | 167,597                   | 0               | 167,597      |
| 32          | TRW INC                        | 49,975           | 104,276                   | 12,910          | 167,163      |
| 33          | ALLIANT TECHSYSTEMS INC        | 19,654           | 41,347                    | 103,886         | 164,889      |
| 34          | MAERSK INC                     | 0                | 164,352                   | 0               | 164,352      |
| 35          | NASSCO HOLDINGS INC            | 1,182            | 21,212                    | 123,269         | 145,664      |
| 36          | INTERNATIONAL SHIPHOLDING CORP | 0                | 145,066                   | 0               | 145,066      |
| 37          | FMC CORPORATION                | 341              | 33,103                    | 103,674         | 137,118      |
| 38          | CLARK ENTERPRISES INC          | 0                | 136,419                   | 0               | 136,419      |
| 39          | XEROX CORPORATION              | 2,345            | 68,587                    | 48,118          | 119,052      |
| 40          | NORFOLK SHPBLDING DRYDOCK CORP | 0                | 104,514                   | 0               | 104,514      |
| 41          | TRINITY INDUSTRIES INC         | 70               | 0                         | 97,832          | 97,902       |
| 42          | COMPUTER SCIENCES CORPORATION  | 31,930           | 63,055                    | 2,181           | 97,166       |
| 43          | CHRYSLER CORPORATION           | 44,672           | 49,874                    | 685             | 95,232       |
| 44          | SEQUA CORPORATION              | 19,040           | 14,287                    | 60,439          | 93,767       |
| 45          | LOGICON INC                    | 14,694           | 76,791                    | 1,558           | 93,044       |
| 46          | DYNCORP                        | 5,420            | 87,483                    | 29              | 92,933       |
| 47          | ANALYSIS & TECHNOLOGY INC      | 32,158           | 56,936                    | 3,557           | 92,652       |
| 48          | METRO MACHINE CORP             | 0                | 91,344                    | 0               | 91,344       |
| 49          | MOTOROLA INC                   | 17,990           | 2,997                     | 70,321          | 91,310       |
| 50          | JOHNSON CONTROLS INC           | 0                | 90,363                    | 27              | 90,390       |

Note: Amounts in thousands of dollars.

**TABLE 4 (Continued)**  
**50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT**  
**AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT**  
**Department for the Air Force**  
**FISCAL YEAR 1995**

| <b>Rank</b> | <b>Contractor</b>              | <b>RDT&amp;E</b> | <b>Other<br/>Services</b> | <b>Supplies</b> | <b>Total</b> |
|-------------|--------------------------------|------------------|---------------------------|-----------------|--------------|
| 1           | LOCKHEED MARTIN CORPORATION    | 3,331,394        | 1,029,040                 | 2,871,664       | 7,232,099    |
| 2           | MCDONNELL DOUGLAS CORPORATION  | 487,381          | 340,575                   | 3,146,730       | 3,974,687    |
| 3           | NORTHROP GRUMMAN CORPORATION   | 712,594          | 234,689                   | 1,001,279       | 1,948,563    |
| 4           | BOEING COMPANY THE             | 178,285          | 452,721                   | 689,177         | 1,320,184    |
| 5           | UNITED TECHNOLOGIES CORP       | 354,623          | 36,497                    | 555,475         | 946,596      |
| 6           | ROCKWELL INTERNATIONAL CORP    | 280,792          | 183,243                   | 351,762         | 815,799      |
| 7           | GENERAL MOTORS CORPORATION     | 196,904          | 133,461                   | 442,068         | 772,434      |
| 8           | LORAL CORPORATION              | 99,650           | 371,587                   | 176,508         | 647,746      |
| 9           | RAYTHEON COMPANY               | 58,248           | 268,879                   | 314,083         | 641,211      |
| 10          | TRW INC                        | 305,845          | 122,374                   | 59,181          | 487,402      |
| 11          | GENERAL ELECTRIC COMPANY       | 236,502          | 41,152                    | 161,629         | 439,284      |
| 12          | WESTINGHOUSE ELECTRIC CORP     | 56,700           | 51,458                    | 307,113         | 415,272      |
| 13          | MASSACHUSETTS INST OF TECH     | 321,320          | 786                       | 0               | 322,106      |
| 14          | FEDERAL EXPRESS CORPORATION    | 0                | 300,349                   | 0               | 300,349      |
| 15          | AEROSPACE CORPORATION          | 250,071          | 0                         | 0               | 250,071      |
| 16          | CFM INTERNATIONAL INC          | 0                | 0                         | 239,767         | 239,767      |
| 17          | GTE CORPORATION                | 30,947           | 132,788                   | 49,632          | 213,368      |
| 18          | INTERNATIONAL BUS MCHS CORP    | 16,716           | 124,529                   | 68,790          | 210,037      |
| 19          | SCIENCE APPLICATIONS INTL CORP | 74,111           | 122,044                   | 1,123           | 197,279      |
| 20          | MITRE CORPORATION              | 183,417          | 6,772                     | 0               | 190,189      |
| 21          | ITT INDUSTRIES INC             | 6,815            | 147,535                   | 24,392          | 178,743      |
| 22          | HONEYWELL INC                  | 22,346           | 10,472                    | 138,688         | 171,507      |
| 23          | WORLDCORP, INC                 | 0                | 170,600                   | 0               | 170,600      |
| 24          | COMPUTER SCIENCES CORPORATION  | 11,961           | 133,474                   | 22,803          | 168,238      |
| 25          | ALLIEDSIGNAL INC               | 7,723            | 33,893                    | 121,253         | 162,870      |
| 26          | LITTON INDUSTRIES INC          | 14,595           | 20,675                    | 117,211         | 152,483      |
| 27          | CAE INC                        | 15,992           | 93,617                    | 37,605          | 147,215      |
| 28          | CARLYLE PARTNERS LEVERAGED CAP | 11,040           | 128,669                   | 7,393           | 147,103      |
| 29          | UNC INCORPORATED               | 0                | 141,213                   | 5,110           | 146,324      |
| 30          | TEXTRON INC                    | 9,906            | 1,633                     | 131,923         | 143,463      |
| 31          | DYNCORP                        | 752              | 127,561                   | 1,411           | 129,724      |
| 32          | TRACOR INC                     | 53,122           | 65,579                    | 10,891          | 129,592      |
| 33          | HARRIS CORPORATION             | 72,108           | 11,264                    | 40,926          | 124,299      |
| 34          | SVERDRUP CORPORATION, THE      | 65,143           | 54,344                    | 43              | 119,531      |
| 35          | CHRYSLER CORPORATION           | 0                | 67,176                    | 48,596          | 115,772      |
| 36          | COMPUTER SCIENCES RAYTHEON JV  | 0                | 111,497                   | 0               | 111,497      |
| 37          | JOHNSON CONTROLS INC           | 100              | 110,263                   | 67              | 110,431      |
| 38          | VANADIUM ENTERPRISES CORP      | 106,414          | 0                         | 0               | 106,414      |
| 39          | ARVIN INDUSTRIES INC           | 87,003           | 10,268                    | 6,364           | 103,636      |
| 40          | ROLLS-ROYCE PLC                | 21,691           | 39,062                    | 42,678          | 103,432      |
| 41          | OKINAWA ELECTRIC POWER COMPANY | 0                | 102,796                   | 0               | 102,796      |
| 42          | UNISYS CORPORATION             | 22,085           | 48,291                    | 26,577          | 96,954       |
| 43          | TEXAS INSTRUMENTS INCORPORATED | 49,708           | 1,893                     | 45,338          | 96,939       |
| 44          | BLACK & DECKER CORPORATION     | 9,715            | 48,036                    | 38,809          | 96,560       |
| 45          | THE GENERAL ELECTRIC CO. PLC   | 67,697           | 6,256                     | 14,414          | 88,368       |
| 46          | INFOTEC DEVELOPMENT INC        | 1,147            | 3,856                     | 77,592          | 82,596       |
| 47          | TOWER AIR INC                  | 0                | 82,203                    | 0               | 82,203       |
| 48          | LOGICON INC                    | 39,449           | 32,952                    | 7,466           | 79,868       |
| 49          | ESCO ELECTRONICS CORPORATION   | 1,977            | 5,381                     | 72,259          | 79,618       |
| 50          | BULL (COMPAGNIE DES MACHINES)  | 282              | 0                         | 78,501          | 78,784       |

Note: Amounts in thousands of dollars.



**TABLE 4 (Concluded)**  
**50 COMPANIES LISTED ACCORDING TO NET VALUE OF PRIME CONTRACT**  
**AWARDS, REPORTING COMPONENT, AND CATEGORY OF PROCUREMENT**  
**Defense Logistics Agency**  
**FISCAL YEAR 1995**

| <u>Rank</u> | <u>Contractor</u>              | <u>RDT&amp;E</u> | <u>Other<br/>Services</u> | <u>Supplies</u> | <u>Total</u> |
|-------------|--------------------------------|------------------|---------------------------|-----------------|--------------|
| 1           | EXXON CORPORATION              | 0                | 0                         | 468,250         | 468,250      |
| 2           | NV KON. NEDERLANDSE PETROLEUM  | 0                | 165                       | 245,940         | 246,105      |
| 3           | CHEVRON CORPORATION            | 0                | 295                       | 188,551         | 188,847      |
| 4           | SALOMON INC                    | 0                | 0                         | 187,841         | 187,841      |
| 5           | COASTAL CORPORATION            | 0                | 1,589                     | 178,578         | 180,168      |
| 6           | ATLANTIC RICHFIELD COMPANY     | 0                | 0                         | 129,061         | 129,061      |
| 7           | SSANGYONG OIL REFINING CO LTD  | 0                | 0                         | 98,755          | 98,755       |
| 8           | SUN COMPANY INC                | 0                | 1,364                     | 83,838          | 85,203       |
| 9           | KUWAIT NATIONAL PETROLEUM CO K | 0                | 0                         | 85,018          | 85,018       |
| 10          | ENI SPA                        | 0                | 2,604                     | 77,620          | 80,224       |
| 11          | HOLLY CORPORATION              | 0                | 0                         | 79,578          | 79,578       |
| 12          | DU PONT E I DE NEMOURS AND CO  | 0                | 0                         | 75,273          | 75,273       |
| 13          | KOCH INDUSTRIES INC            | 0                | 0                         | 72,697          | 72,697       |
| 14          | FEDERAL PRISON INDUSTRIES      | 0                | 0                         | 66,830          | 66,830       |
| 15          | MOBIL CORPORATION              | 0                | 2,293                     | 63,560          | 65,853       |
| 16          | AMOCO CORPORATION              | 0                | 0                         | 65,355          | 65,355       |
| 17          | THE BRITISH PETROLEUM CO. PLC  | 0                | 0                         | 64,403          | 64,403       |
| 18          | SUNKYOUNG LTD                  | 0                | 0                         | 63,214          | 63,214       |
| 19          | WORLD FUEL SERVICES CORP       | 0                | 0                         | 62,626          | 62,626       |
| 20          | PRIDE COMPANIES L P            | 0                | 0                         | 62,180          | 62,180       |
| 21          | PROPPER INTERNATIONAL INC      | 0                | 0                         | 54,684          | 54,684       |
| 22          | PARAMOUNT PETROLEUM CORP       | 0                | 0                         | 52,377          | 52,377       |
| 23          | GOLD LINE REFINING LTD         | 0                | 0                         | 51,821          | 51,821       |
| 24          | LOUISIANA LAND EXPLORATION THE | 0                | 0                         | 51,090          | 51,090       |
| 25          | PHILIP MORRIS COMPANIES INC    | 0                | 0                         | 48,344          | 48,344       |
| 26          | MOTOR OIL (HELLAS) CORINTH REF | 0                | 0                         | 46,337          | 46,337       |
| 27          | AMERICAN APPAREL INC           | 0                | 0                         | 43,563          | 43,563       |
| 28          | CYPRUS AMAX MINERALS COMPANY   | 0                | 0                         | 41,360          | 41,360       |
| 29          | DIAMOND SHAMROCK INC           | 0                | 0                         | 35,932          | 35,932       |
| 30          | GIBRALTAR, P R INC             | 0                | 0                         | 35,477          | 35,477       |
| 31          | COMPANIA ESPANOLA DE PETROLEOS | 0                | 0                         | 35,046          | 35,046       |
| 32          | MCKESSON CORPORATION DELAWARE  | 0                | 0                         | 34,679          | 34,679       |
| 33          | ARCTIC SLOPE REGIONAL CORP     | 0                | 228                       | 34,078          | 34,306       |
| 34          | COSMO OIL CO. LTD.             | 0                | 987                       | 31,808          | 32,796       |
| 35          | TENNESSEE APPAREL CORP         | 0                | 0                         | 30,950          | 30,950       |
| 36          | THE BROKEN HILL PROPRIETARY CO | 0                | 0                         | 29,293          | 29,293       |
| 37          | ABU DHABI NATIONAL OIL CO      | 0                | 0                         | 29,074          | 29,074       |
| 38          | BURLINGTON INDUSTRIES INC      | 0                | 0                         | 28,519          | 28,519       |
| 39          | ALLIED PETRO, INC              | 0                | 0                         | 27,202          | 27,202       |
| 40          | AMOCO ENERGY TRADING CORP      | 0                | 0                         | 26,381          | 26,381       |
| 41          | CROWN CENTRAL PETROLEUM CORP   | 0                | 0                         | 24,768          | 24,768       |
| 42          | ALLIEDSIGNAL INC               | 0                | 0                         | 24,536          | 24,536       |
| 43          | GENERAL MOTORS CORPORATION     | 0                | 325                       | 24,121          | 24,446       |
| 44          | TOOTSIE ROLL INDUSTRIES INC    | 0                | 0                         | 23,407          | 23,407       |
| 45          | AMERADA HESS CORPORATION       | 0                | 13,645                    | 8,890           | 22,535       |
| 46          | A G MARKETING INC              | 0                | 0                         | 22,296          | 22,296       |
| 47          | WOLVERINE WORLD WIDE INC       | 0                | 0                         | 21,435          | 21,435       |
| 48          | IBP INC                        | 0                | 0                         | 21,084          | 21,084       |
| 49          | PROCTER & GAMBLE COMPANY THE   | 0                | 0                         | 20,749          | 20,749       |
| 50          | BRICKLE, HYMAN & SON INC       | 0                | 0                         | 20,390          | 20,390       |

Note: Amounts in thousands of dollars.